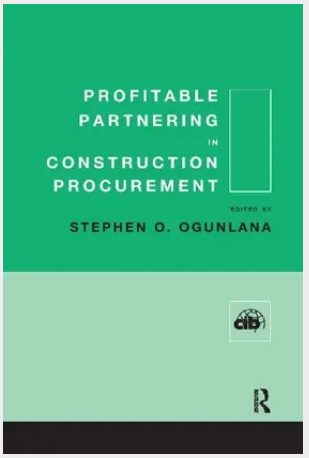
Ogunlana

Profitable Partnering in Construction Procurement



Profitable Partnering in Construction Procurement is a compilation of papers presented at the CIB W92 Symposium held in Chaing Mai, Thailand in January 1999. This volume, drawing on contributions from leading experts in construction contract procurement from 22 countries, addresses the issues of culture within organisations and national cultures and their impact on procurement, performance and profitability. Substantial coverage is given to private finance projects, privatised infrastructure projects, contractor selection and prequalification, decision support systems for procurement, management of design, contracts and contract documents, sustainable construction and the performance of procurement systems. Profitable Partnering in Construction Procurement is a reference for construction professionals and researchers, contract administrators and lawyers wishing to gain an understanding of the complex issues of harmony and profit in construction procurement.

This collection of papers was presented at the CIB W92 Conference Harmony and Profit in Construction Procurement in Chiang Mai, Thailand (Jan 1999), by leading experts in construction contract procurement from 22 countries.

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