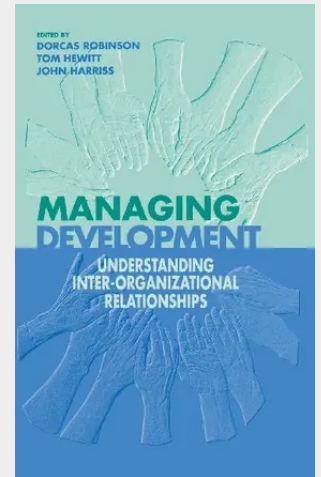


Managing Development

Understanding Inter-Organizational Relationships

Managing Development is an authoritative text for all courses in development management, and provides insights into the partnership approach to development. It demonstrates how changing institutional imperatives, terminology and political agendas have resulted in new types of relationships emerging between groups and organizations in the development process. The book examines these opportunities, both by analysing the underlying concepts and agendas, and by thinking explicitly about what these mean for management practice. The contributors suggest ways in which inter-organizational relationships can be worked out in practice, and provide examples and case studies which explore ways of managing real-life complexities in development management. This book will be essential reading for those studying development management, and for those working in development and policy. It will also be relevant to students and teachers of organizational development. Managing Development is the course text for The Open University postgraduate course Institutional Development: Conflicts, Values and Meanings (TU872).

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