

Bargaining

Current Research and Future Directions

This Edited Collection provides a rigorous and rich overview of current bargaining research in economics and related disciplines, as well as a discussion of future directions. The Editors create cross-disciplinary and cross-methodological synergies by bringing together bargaining researchers from various fields, including game theory, experimental economics, political economy, autonomous negotiations, artificial intelligence, environmental economics and behavioral operations management; as well as using various methods, including the strategic approach, axiomatic approach, empirical research, lab and field experiments, machine learning and decision support systems.

Offering insights into the theoretical foundations of bargaining research, traditional applications to bargaining research and topics of growing importance due to new advances in technology and the changing political and physical landscape of the world, this book is a key tool for anyone working on or interested in bargaining.

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