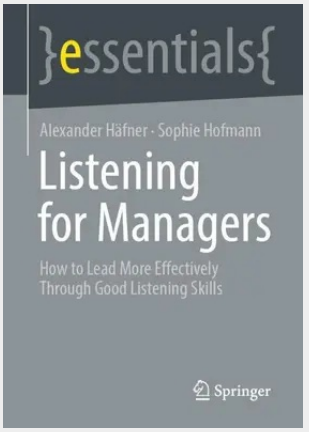
Häfner / Hofmann

Listening for Managers

How to Lead More Effectively Through Good Listening Skills



Managers who listen well thus create trusting relationships with their employees. They promote job satisfaction, employee loyalty and performance. Good listening reduces the risk of burnout. The book provides tips for managers to improve their listening skills and thus lead more effectively.

Unfortunately, self-perception and the image of others often diverge greatly: those who believe themselves to be good listeners are often perceived quite differently by others. This makes critical self-reflection, external feedback and practice all the more important. The book provides a variety of suggestions for this.

Managers who listen well thus create trusting relationships with their employees. They promote job satisfaction, employee loyalty and performance. Unfortunately, self-perception and the image of others often diverge greatly: those who believe themselves to be good listeners are often perceived quite differently by others. The book provides tips for managers to improve their listening skills and thus lead more effectively. The content - Why good listening is so important for managers - What good listening means in concrete terms - How managers implement listening in their daily practice - How good listening can succeed when working from home and in online meetings - How organizations can be designed in a way that encourages listening The target groups - Managers, practitioners in the field of personnel development/training/coaching - Lecturers and students in the field of psychology/BWL The authors Dr. Alexander Häfner has been Head of Human Resources Development at Würth Industry since 2012 and is a member of the board of the Business Psychology Section of the BDP. Sophie Hofmann is a psychologist and works as an expert for international management development at Würth. The translation was done with the help of artificial intelligence. A subsequent human revision was done primarily in terms of content.

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