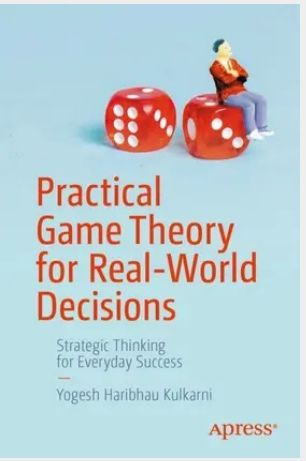
Kulkarni

Practical Game Theory for Real-World Decisions

Strategic Thinking for Everyday Success



Auf Anfrage

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Every day, we make decisions whose outcomes depend not only on what we choose, but also on what others choose. Whether negotiating a salary, competing in business, managing workplace relationships, making family decisions, or simply navigating traffic, success often depends on understanding how other people think, respond, and adapt. This is the world of game theory, the science of strategic decision-making. While game theory has transformed economics, business, politics, and public policy, most books on the subject remain highly mathematical and intended for academic audiences. Practical Game Theory for Real-World Decisions takes a different approach. It explains the essential ideas of game theory through plain language, relatable stories, and practical examples, without equations or formal proofs. Across more than 60 concise chapters, you'll discover powerful concepts including Nash equilibrium, dominant strategies, commitment, signalling, bargaining, information asymmetry, cooperation, competition, negotiation, and decision-making under uncertainty. Each chapter introduces a strategic principle and demonstrates how it applies to situations readers encounter every day. Rather than teaching game theory as an academic discipline, this book develops a practical way of thinking. It helps readers recognize incentives, anticipate the actions of others, avoid common strategic mistakes, and identify opportunities for cooperation as well as competition. Whether you are a student, professional, entrepreneur, manager, or simply someone who wants to make better decisions, this book offers a practical toolkit for thinking more clearly in an increasingly interconnected and uncertain world.

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